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## Svane News

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## Minuba

As written out to you all on 27-11-2023, we will go live with Minuba from 01-01-2024. Guidance has been printed, laminated and handed over to our chairmen, who have promised to distribute to all of you in the field.

The guide is made in 4 languages; Danish, German, English and Polish

We will also arrange a small internal training course for some of the office staff so that they can help you in the field if any questions should arise.

Remember that it is also possible to get help from Minuba Support on tel. 70702037



## Theft from Swan

Over the last period, we have been experiencing theft from several places around our region. Several excavators + trailer have been stolen – one has come back again incl. trailer. Was taken from place on Funen and found near Aarhus.

Earth lope stolen directly from car – New purchased sweeper stolen in broad daylight on Funen. Trailer + excavator stolen from Ribe.

We must all individually make sure that what can be put into the cars must do – excavators are locked – keys are removed – that there is security on every trailer – or shovel on excavator is put down over clutch on trailer.

Every time something is stolen – it presents challenges – both because we will be missing what has been stolen and challenges with the insurance company.

It is rare that it reappears, despite being reported to the police.

If any of you hear about anything in the industry and can know some of our equipment, I would like to hear.

It is very expensive for the company every time theft occurs – so take care of our equipment to make sure it is secured.

If you need something for this, contact Niels at the workshop – so you can get it.





**Photo from assignment – security camera setup for Bravida**



We have received pictures from the field, digging for the installation of security cameras for Bravida, thank you for them!  
Feel free to send photos from your assignments out there.



## The year that has passed 2023

Before we know it, 2023 is coming to a close. It has been a year filled with new initiatives and challenges, but we can all look back on a year where we have accomplished a lot.

Here in headlines what we have been through;

- Challenges with the Internet in the office.
- New IT provider - with Office 365 as a platform.
- New agreement with Telia Tele / Data provider, as well as Touchpoint.
- Everyone in the office now with laptop.
- Purchase of a lot of tablets for the field and implementation of this.
- GIS4formobile – Wire Info App
- Digitization of our way of getting the information on tablet – PC – tel. etc.
- Start-up of Minuba – project management.
- New deal with Keatech tracker.
- New equipment for our meter - Leica.
- Offer templates – price lists for our customers.
- New contract with Norlys.
- New contract with Ewii Fiber – charging stations and street lights
- New contract with Trefor – El.
- New agreement with Atea regarding charging stations.
- New collaboration and contract with Energi Fyn Fiber and street lights.
- New customers such as Bravida – TSG Nordic – CBRE Intego – Almacon.
- Hiring new skilled employees, both for the office and for the field.
- Membership of Business Esbjerg.
- Changes in the organization – strengthening of Aftersales – project department – financial manager.
- New apprentice in the workshop.
- Many new hires in the field.
- GDPR – QA – Environmental plans.
- New agreement with Bygma regarding workwear.
- Insurance change to Gjensidige.
- Health insurance switched to Gjensidige.
- Major water damage in the workshop

This is just a small selection of many the activities and tasks that have been through the year 2023. It has been extremely exciting in many ways – both to navigate, as well as making sure that everyone was / is on board with the things that are being started.



Everyone has contributed with what they can – I would like to thank you very much for that. As described, a lot of ships have sailed out – together we have to make sure that they all arrive safely in port – many initiatives are already part of our everyday life – we can hardly remember what it was like in the past. This would never have been achieved without you.

### **How about 2024???**

Svane is in a good place – as described, new relationships have been created with new customers, and orders have come in well for the first and second quarters of 2024.

We are in constant dialogue about other and new tasks.

We can all be happy and grateful for that.

Minuba will be a big deal for all of us in the new year – it will give us a much better insight into the company.

The days we have had about training Minuba, I have experienced an extremely positive feedback from most. Transitioning to something new can be difficult, but I am absolutely convinced that with the help of colleagues, we will make it run optimally, both for you in the field but also for the staff in the office.





## Christmas and New Year

Christmas is just around the corner.

In my 2022 Christmas greeting, I wrote a little quote

*"Although there are days when you wish the past could be changed, there's a reason the rearview mirror is small and the windshield big. Where you're going is far more important than where you're coming from."*

At Svane Enterprise we look forward to new challenges 😊

We have to say that we are looking ahead at Svane 😊

On this occasion, I would like to thank you all once again for your efforts and your adaptability.

I look forward to the new year, where we will continue with the many good and new initiatives – together we will fight for the tasks and ensure that Svane continues to be the best workplace.

Finally, I wish you and your families a very Merry Christmas and a Happy New Year.

Get relaxed, enjoy the holidays and take good care of yourselves and your loved ones 😊



As always, I would like to hear from you if you have input, good stories from everyday life or good tips colleague-to-colleague 😊. If you have any good pictures, you are welcome to send them to me.

Svane News is published as a Danish, English, German and Polish version.

**Thank you all for your daily efforts for Svane Enterprise 😊.**

Torben Ilsøe Nielsen